

# INTERNATIONAL MASTERS IN BUSINESS ADMINISTRATION (IMBA)

**IMBA 210. Managerial Accounting. 3 Units**  
**Term Typically Offered:** Fall, Spring

A consistent emphasis on managerial accounting and reporting is cost identification, allocation and control. This course expands the traditional view of accounting to include an examination of the integration of the historic three tools with cost elements. This expanded view would include environmental and political costs, compliance with multinational reporting standards, tax compliance and treaty costs.

**IMBA 211. Global Corporate Finance. 3 Units**  
**Term Typically Offered:** Fall, Spring

Provides students a well-rounded understanding of the language and financial expectations/performance of organizations. Candidates will learn how to evaluate decisions from the perspective of shareholder and stakeholders. With this perspective they will be better equipped to make better business decisions and also understand the financial impact of those decisions.

**IMBA 213. Marketing Management. 3 Units**  
**Term Typically Offered:** Fall, Spring

Presents how modern marketing principles can be applied to real-world situations. The emphasis will be on studying strategies used by organizations in today's highly competitive and evolving marketplace. Case studies will be utilized to fully develop techniques for creating marketing programs given varying levels of resources and information available under diverse market conditions.

**IMBA 214. Statistical Decision Making. 3 Units**  
**Term Typically Offered:** Fall, Spring

Presents how business decisions are now made in an increasingly competitive and complex business environment. The emphasis will be on how to better respond to this challenge by using quantitative methods to forecast, extrapolate, analyze, and simulate a business situation for effective decision-making. Case studies will be used to develop those capabilities.

**IMBA 215. Information Technology Management. 3 Units**  
**Term Typically Offered:** Fall, Spring

Covers the major challenges organizations deal with today as they attempt to manage their key technological resources as well as with implementing technological innovations. Addresses the digital opportunities and threats organizations face from senior management perspectives.

**IMBA 216. Human Resource Management in Intl Perspective. 3 Units**  
**Term Typically Offered:** Fall, Spring

Reviews the organization theory from a macro perspective (structure, process, technology, people, and culture). Special attention will be paid to organization structure, human resources, design, control, culture and inter-organizational relationship.

**IMBA 217. Business Law and Legal Environment. 3 Units**  
**Term Typically Offered:** Fall, Spring

Addresses such topics as comparative legal environments in international business, dispute settlement, foreign investment, money and banking, trade in goods, services and labor, intellectual property, sales, transportation, financing and taxation, multinational enterprise, and ethical standards and the responsible roles of business in international society.

**IMBA 231. Global Financial Institutions and Markets. 3 Units**  
**Prerequisite(s):** IMBA 211.  
**Term Typically Offered:** Fall, Spring

Introduces students to the principles and dynamics of international financial markets and institutions. Addresses the operational aspects of global financial institutions with the emphasis on foreign exchange risk management problem. The major objective is to have students develop an operational understanding of the financial problems faced by nations as well as the local and multinational corporation.

**IMBA 232. International Trade. 3 Units**  
**Prerequisite(s):** IMBA 231.  
**Term Typically Offered:** Fall, Spring

Examines in detail the global business operations within the context of today's international trade. International trade has an era typified by unprecedented worldwide production and distribution. Provides students with and understanding of these changes, and their impact on international trade. The primary objective is to prepare students to identify and respond to new opportunities and challenges in international trade.

**IMBA 233. International Investments. 3 Units**  
**Prerequisite(s):** IMBA 231.  
**Term Typically Offered:** Fall, Spring

The main objective is to provide students with a framework for making financial decisions in the international business arena. To this end, relevant features of exchange rate instruments and their determination, international equity markets, international investments will be covered. Also addressed is the issue of exposure to foreign exchange rate risk and associated hedging strategies.

**IMBA 234. Contemporary Issues in International Finance. 3 Units**  
**Prerequisite(s):** IMBA 231.  
**Term Typically Offered:** Fall, Spring

Focuses on exploring contemporary issues in international finance. Emphasis is placed on exploring and discussing: new financial investment instruments and consideration of the risk and return of the Venture Capital firms as an investment vehicle; the U.S. based Private Equity Funds around the world and the tools and techniques for managing foreign exchange risk; and the process of Initial Public Offerings (IPO) in different economies.

**IMBA 241. Comparative International Management. 3 Units**  
**Prerequisite(s):** IMBA 216.  
**Term Typically Offered:** Fall, Spring

Takes a global perspective in dealing with management issues in both foreign and diverse host environments. Communication and cross-cultural management issues are addressed in the context of changing global environments, especially in rapidly growing regions and countries.

- IMBA 242. Multinational Corporate Management. 3 Units**  
**Prerequisite(s):** IMBA 216.  
**Term Typically Offered:** Fall, Spring
- Focuses on managerial challenges associated with developing strategies and managing operations of multinational corporations (MNCs) where activities stretch across national boundaries. A cross-cultural and functional perspective is adopted in investigating MNCs' operating environments and competitive strategies through the analysis and discussion of selected case materials.
- IMBA 243. Global Supply Chain Management. 3 Units**  
**Prerequisite(s):** IMBA 216.  
**Term Typically Offered:** Fall, Spring
- Introduce the major concepts and tools for the delivery of enhanced customer and economic value through global synchronized management of the flow of physical goods and associated information from sourcing to consumption. Includes key topics in purchasing, supply chain management, and distribution and logistics management.
- IMBA 244. Project Management. 3 Units**  
**Prerequisite(s):** IMBA 216.  
**Term Typically Offered:** Fall, Spring
- Covers all phases of managing projects, from project selection to project termination. Specific topics include project life cycle, project selection methods, planning and scheduling techniques, accounting and budgeting methods, resource allocation, procurement and contract negotiation, organizational and ethical issues, and project termination. Current issues and cases will also be discussed, and software systems, such as MS Project and Internet-based file sharing systems will be incorporated into relevant portions of the course.
- IMBA 251. Information Technology Resource Management. 3 Units**  
**Prerequisite(s):** IMBA 215.  
**Term Typically Offered:** Fall, Spring
- Examines the management of information technology as a vital resource to an organization. As a vital resource, the business must effectively and efficiently manage and secure its IT resources.
- IMBA 252. Enterprise Information Technology Planning. 3 Units**  
**Prerequisite(s):** IMBA 215.  
**Term Typically Offered:** Fall, Spring
- As an organizational integrator, IT presents many new opportunities at the enterprise level to design and implement new organizational structures and business processes. Enterprise IT primarily involves enterprise resource planning (ERP), supply chain management (SCM), knowledge management (KM) and customer relationship management (CRM) to support and seamlessly coordinate business activities.
- IMBA 253. Strategic Information Technology Planning. 3 Units**  
**Prerequisite(s):** IMBA 215.  
**Term Typically Offered:** Fall, Spring
- Strategic IT planning defines the direction a business chooses to direct its IT resources. It encompasses a vision, mission, strategy and objectives that closely align to the business' vision, mission, strategy and objectives. Planning involves examining how IT will support the achievement of the business' goals and objectives, and how IT can open new opportunities to create new business goals.
- IMBA 254. Information Technology Project Management. 3 Units**  
**Prerequisite(s):** IMBA 215.  
**Term Typically Offered:** Fall, Spring
- Implementing IT initiatives requires a business to not only carefully evaluate their alignment to the business' goals and objectives, but to identify and assess risks that they present. Selecting projects requires a comparison of their feasibility, complexity, scalability and impact. A project portfolio provides a means to direct the right resources to the right projects to ensure their completion at the right time. Plans must be developed and key performance measures identified and tracked.
- IMBA 255. Information Technology Leadership. 3 Units**  
**Prerequisite(s):** IMBA 215.  
**Term Typically Offered:** Fall, Spring
- Leadership plays an important role in determining a business' success with IT. It requires recognizing and leveraging the business' competencies and core values, and championing initiatives and projects that work in the best interest of the business and create value. Examines the various elements that comprise IT leadership.
- IMBA 296. Experimental Offerings in Executive Management. 3 Units**  
**Term Typically Offered:** Fall, Spring
- When a sufficient number of qualified students apply, a faculty member may conduct a seminar on a designated advanced topic in executive management.  
**Note:** May be repeated for credit
- IMBA 299. Special Problems in Business. 1 - 3 Units**  
**Prerequisite(s):** Classified graduate standing or instructor approval  
**Term Typically Offered:** Fall, Spring
- Individual projects or directed readings for students qualified to carry on in independent work.  
**Note:** Enrollment requires approval of faculty member supervising work in addition to the approval of the Associate Dean for Graduate and External Programs. Petitions to be obtained from the Graduate Business Advising Center (GBAC).
- IMBA 500. Leadership and Change Management. 3 Units**  
**Prerequisite(s):** Must complete five of the following; IMBA 210, IMBA 211, IMBA 213, IMBA 214, IMBA 215, IMBA 216 and IMBA 217  
**Corequisite(s):** May be concurrently enrolled in two of the following; IMBA 210, IMBA 211, IMBA 213, IMBA 214, IMBA 215, IMBA 216 and IMBA 217  
**Term Typically Offered:** Fall, Spring
- Advanced studies of leadership in business organizations. The key themes of the course are leading teams and leading during times of change. An integral part of the course is to study current business leaders and analyze their leadership practices. Leadership is studied in an integrated fashion based on different business functions and industrial experiences. Successful completion of this course satisfies the culminating experience for the IMBA program.