BS IN BUSINESS ADMINISTRATION (FINANCE)

Units required for Major: 66
Total units required for BS: 120

Program Description
The Finance concentration emphasizes a conceptual and applied approach to the development of professional skills necessary for careers in such fields as banking, investments, corporate financial management, financial planning, insurance, and financial services. Consideration and emphasis is given to the role played by financial markets, financial intermediaries, nonfinancial corporations, governments, and individual investors in the global economy. The curriculum is designed to familiarize students with the financial management of business operations, the operation and management of financial institutions and markets, and the financial aspects of investing, portfolio management, and risk management.

Note: The use of the words “business administration” throughout this section refers to courses designated as Accountancy (ACCY), Accounting Information Systems (AIS), Decision Sciences (DS), Entrepreneurship (ENTR), Finance (FIN), General Management (GM), Human Resources/Organizational Behavior (HROB), International Business (IBUS), Management (MGMT), Management Information Science (MIS), Marketing (MKTG), and Operations Management (OPM).

Note: Students graduating with a Bachelor of Science in Business Administration (all concentrations) will not be subject to the University's Foreign Language Graduation Requirement. Students who change major may be subject to the University's Foreign Language Graduation Requirement.

Note: At least 15 units of upper division business administration courses must be taken in residence at (or under the auspices of) California State University, Sacramento. Of these 15 units, a minimum of nine units must be in upper division courses in the concentration.

Pre-Requisite Requirements
A student may not enroll in any of the Major program or Concentration courses until he/she has completed the Pre-Requisite lower division program with a grade of "C-" or better in each course and an overall GPA of 2.0 ("C"), with the exception of MATH 24 which requires a minimum acceptable grade of "C" or better.

Students enrolled as Expressed Interest in Business may enroll in the following courses after completing the lower division pre-requisite requirements:

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>DS 101</td>
<td>Introduction to Business Analytics</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 102</td>
<td>Business Communications</td>
<td>3</td>
</tr>
<tr>
<td>HROB 101</td>
<td>The Management of Contemporary Organizations</td>
<td>3</td>
</tr>
</tbody>
</table>

Computer Literacy
All business majors must meet spreadsheet competency prior to taking 100-level business courses. This requires completing MIS 10, Spreadsheet Skills (or equivalent).

Minimum Grade Requirements
The purpose of this requirement is to assure that all business administration students attain the minimum level of competency in all their coursework required for the business administration degree.

The minimum acceptable grade for any undergraduate course required for the business administration degree is "C-" with the exception of MATH 24 which requires a minimum acceptable grade of "C" or better.

A minimum grade point average of 2.0 ("C") is required in the Pre-Requisite courses, Major Core courses, and the Concentration courses presented for the degree.

Program Requirements

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCY 1</td>
<td>Accounting Fundamentals</td>
<td>3</td>
</tr>
<tr>
<td>ACCY 2</td>
<td>Managerial Accounting</td>
<td>3</td>
</tr>
<tr>
<td>ECON 1A</td>
<td>Introduction to Macroeconomic Analysis</td>
<td>3</td>
</tr>
<tr>
<td>ECON 1B</td>
<td>Introduction to Microeconomic Analysis</td>
<td>3</td>
</tr>
<tr>
<td>MATH 24</td>
<td>Modern Business Mathematics</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 10</td>
<td>Introduction to Business Law</td>
<td>3</td>
</tr>
<tr>
<td>STAT 1</td>
<td>Introduction to Statistics</td>
<td>3</td>
</tr>
</tbody>
</table>

Total Units 21

1 Course also satisfies General Education (GE)/Graduation Requirement.

When enrolled in the last of the pre-requisite courses, students must file the supplemental business application to officially apply to Business Administration as their major. Visit www.csus.edu/cba/ubac/impaction.html for more information.

Students who do not complete the required prerequisites as presented in the following Business Major program are subject to being administratively dropped from courses in which they are inappropriately enrolled.

<table>
<thead>
<tr>
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<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>DS 101</td>
<td>Introduction to Business Analytics</td>
<td>3</td>
</tr>
<tr>
<td>FIN 101</td>
<td>Business Finance</td>
<td>3</td>
</tr>
<tr>
<td>GM 105</td>
<td>Strategic Management</td>
<td>3</td>
</tr>
<tr>
<td>HROB 101</td>
<td>The Management of Contemporary Organizations</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 102</td>
<td>Business Communications</td>
<td>3</td>
</tr>
<tr>
<td>MIS 101</td>
<td>Computer Information Systems for Management</td>
<td>3</td>
</tr>
<tr>
<td>MKTG 101</td>
<td>Principles Of Marketing</td>
<td>3</td>
</tr>
<tr>
<td>OPM 101</td>
<td>Operations Management</td>
<td>3</td>
</tr>
</tbody>
</table>

Total Units 24

Finance (FIN) Concentration (21 units)

General Finance Track

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>FIN 134</td>
<td>Financial Management</td>
<td>3</td>
</tr>
<tr>
<td>FIN 135</td>
<td>Investments</td>
<td>3</td>
</tr>
<tr>
<td>FIN 136</td>
<td>Modern Portfolio Management</td>
<td>3</td>
</tr>
<tr>
<td>Code</td>
<td>Title</td>
<td>Units</td>
</tr>
<tr>
<td>--------</td>
<td>-----------------------------------------------</td>
<td>-------</td>
</tr>
<tr>
<td>FIN 137</td>
<td>Financial Institutions and Markets</td>
<td>3</td>
</tr>
<tr>
<td>FIN 190</td>
<td>Multinational Business Finance</td>
<td>3</td>
</tr>
</tbody>
</table>

**Group B Elective Courses (6 Units)**

Select two of the following:

- FIN 138 Principles of Risk Management and Insurance
- FIN 139 Business Property and Liability Insurance
- FIN 140 Employee Benefits
- FIN 142 Real Estate Finance
- FIN 143 Real Estate Investment
- FIN 160 Student Investment Fund Management
- ACCY 171 Federal Tax Procedures I
- ACCY 190 International Accounting
- ECON 100A Intermediate Macroeconomic Theory
- ECON 100B Intermediate Microeconomic Theory
- ECON 192 International Finance
- MKTG 115 Marketing Analytics
- MKTG 126 Salesmanship

**Total Units**

21

**Risk Management Track**

**Group A Required Courses (15 Units)**

- FIN 134 Financial Management
- FIN 135 Investments
- FIN 138 Principles of Risk Management and Insurance
- FIN 139 Business Property and Liability Insurance
- FIN 140 Employee Benefits

**Group B Courses (6 Units)**

Select two of the following:

- ACCY 171 Federal Tax Procedures I
- FIN 136 Modern Portfolio Management
- FIN 137 Financial Institutions and Markets
- FIN 139 Business Property and Liability Insurance
- FIN 141 Managerial Real Estate Law
- FIN 144 Real Estate Market Analysis
- FIN 145 Real Estate Development and Land Use
- FIN 160 Student Investment Fund Management
- PUBH 108 Occupational Health and Safety Laws and Regulations
- PUBH 109 Cause and Control of Occupational Loss
- PUBH 110 Issues in Occupational Health and Safety
- HROB 153 Employment Law
- IBUS 190 International Business

**Total Units**

21

**Real Estate Track**

**Group A Required Courses (15 Units)**

- FIN 134 Financial Management
- FIN 135 Investments
- FIN 137 Financial Institutions and Markets
- FIN 142 Real Estate Finance
- FIN 143 Real Estate Investment
- FIN 149 Real Estate Analytics

**Group B Courses (6 Units)**

Select two of the following:

- ACCY 171 Federal Tax Procedures I
- FIN 136 Modern Portfolio Management
- FIN 137 Financial Institutions and Markets
- FIN 139 Business Property and Liability Insurance
- FIN 141 Managerial Real Estate Law
- FIN 144 Real Estate Market Analysis
- FIN 145 Real Estate Development and Land Use
- FIN 160 Student Investment Fund Management

**Total Units**

21

**Financial Planning Track**

**Group A Required Courses (18 Units)**

- ACCY 171 Federal Tax Procedures I
- FIN 135 Investments
- FIN 136 Modern Portfolio Management
- FIN 138 Principles of Risk Management and Insurance
- FIN 140 Employee Benefits
- FIN 150 Capstone in Professional Financial Planning

**Group B Courses (3 Units)**

Select one of the following:

- FIN 134 Financial Management
- FIN 139 Business Property and Liability Insurance
- FIN 160 Student Investment Fund Management
- FACS 141 Family Finance

**Total Units**

21

**General Education Requirements**

**Area A: Basic Subjects (9 Units)**

- A1 - Oral Communication
- A2 - Written Communication
- A3 - Critical Thinking

**Area B: Physical Universe and Its Life Forms (10 Units)**

- B1 - Physical Science
- B2 - Life Forms
- B3 - Lab (Note: Lab experience to be taken with one of the following: B1, B2 or B5)
- B4 - Math Concepts
- B5 - Additional Course (Any B to reach 12 units) - Take upper-division course to complete Area & upper division requirements.

**Area C: Arts and Humanities (12 Units)**

- C1 - Arts
- C2 - Humanities
- C1/C2 - Area C Course
- C1/C2 - Area C Course - Take upper-division course to complete Area & upper division requirements.

**Area D: The Individual and Society (6 Units)**

- Area D Course
- Area D Course
- Area D Course - Take upper-division course to complete Area & upper division requirements.
BS in Business Administration (Finance)

Area E: Understanding Personal Development (3 Units)
- Area E Course 3

Area F: Ethnic Studies (3 Units)
- Area F Course 3

Total Units 43

1 To help you complete your degree in a timely manner and not take more units than absolutely necessary, there are ways to use single courses to meet more than one requirement (overlap). For further information, please visit the General Education page (http://catalog.csus.edu/colleges/academic-affairs/general-education/).

Note: There is no way to list all possible overlaps so please consult with a professional advisor. The Academic Advising Center can be visited online (http://www.csus.edu/acad/), by phone (916) 278-1000, or email (advising@csus.edu).

2 Required in Major; also satisfies GE.

Graduation Requirements

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>Graduation Requirements (required by CSU) (9 Units)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>American Institutions: U.S. History</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>American Institutions: U.S. Constitution &amp; CA Government</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Writing Intensive (WI)</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Graduation Requirements (required by Sacramento State) (6 Units)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>English Composition II</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Race and Ethnicity in American Society (RE)</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Foreign Language Proficiency Requirement</td>
<td>2</td>
<td>0</td>
</tr>
</tbody>
</table>

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2 If not satisfied before entering Sacramento State, it may be satisfied in General Education Area C2 (Humanities). “C- or better required.” The alternative methods for satisfying the Foreign Language Proficiency Requirement are described here: https://www.csus.edu/college/arts-letters/world-languages-literatures/foreign-language-requirement.html

Note: Students with a declared major of BS in Business Administration (all concentrations) are exempt from the Foreign Language Graduation Requirement.