# BS IN BUSINESS ADMINISTRATION (SUPPLY CHAIN MANAGEMENT)

Units required for Major: 66 Total units required for BS: 120

# **Program Description**

The Supply Chain Management (SCM) Concentration is concerned with organizations, methods, and processes employed in managing and improving supply chain and operations systems which provide goods or services to fulfill customer needs and wants in both local and global markets in a flexible, adaptable, quality, reliable, cost effective, environmentally sustainable, ethically sound and socially responsible manner. Students who select the SCM Concentration are provided with a well-balanced program of qualitative and quantitative subject matter and should be able to assume first-line staff or management positions in supply chain and operations systems for manufacturing, service, or government organizations.

Note: The use of the words "business administration" throughout this section refers to courses designated as Accountancy (ACCY), Accounting Information Systems (AIS), Business Administration (BUS), Decision Sciences (DS), Entrepreneurship (ENTR), Finance (FIN), General Management (GM), Human Resources/Organizational Behavior (HROB), International Business (IBUS), Management (MGMT), Management Information Science (MIS), Marketing (MKTG), and Operations Management (OPM).

**Note:** Students graduating with a Bachelor of Science in Business Administration (all concentrations) will not be subject to the University's Foreign Language Graduation Requirement. Students who change major may be subject to the University's Foreign Language Graduation Requirement.

**Note:** At least 15 units of upper division business administration courses must be taken in residence at (or under the auspices of) California State University, Sacramento. Of these 15 units, a minimum of nine units must be in upper division courses in the concentration.

# **Pre-Requisite Requirements**

A student **may not enroll** in any of the Major program or Concentration courses until they have completed the Pre-Requisite lower division program with a grade of "C-" or better in each course and an overall GPA of 2.0 ("C"), with the exception of MATH 24 which requires a minimum acceptable grade of "C" or better.

Students enrolled as Expressed Interest in Business may enroll in the following courses after completing the lower division pre-requisite requirements:

Code	Title	Units
DS 101	Introduction to Business Analytics	3
MGMT 102	Business Communications	3
HROB 101	The Management of Contemporary Organization	s 3

#### **Computer Literacy**

All business majors must meet spreadsheet competency **prior** to taking upper division. This requires completing MIS 10 (or equivalent).

#### **Minimum Grade Requirement**

The purpose of this requirement is to assure that all business administration students attain the minimum level of competency in all their coursework required for the business administration degree.

The minimum acceptable grade for any undergraduate course required for the business administration degree is "C-" with the exception of MATH 24 which requires a minimum acceptable grade of "C" or better.

A minimum grade point average of 2.0 ("C") is required in the Pre-Requisite courses, Major Core courses, and the Concentration courses presented for the degree.

# **Program Requirements**

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Code	Title	Units
Required Lower I	Division (Pre-Requisites) Courses (21 Units)	
ACCY 1	Accounting Fundamentals	3
ACCY 2	Managerial Accounting	3
ECON 1A	Introduction to Macroeconomic Analysis <sup>1</sup>	3
ECON 1B	Introduction to Microeconomic Analysis <sup>1</sup>	3
MATH 24	Modern Business Mathematics <sup>1</sup>	3
MGMT 10	Introduction to Business Law	3
STAT 1	Introduction to Statistics <sup>1</sup>	3
Total Units		21

<sup>&</sup>lt;sup>1</sup> Course also satisfies General Education (GE)/Graduation Requirement.

After completing the last of the pre-requisite courses, students must file the supplemental business application to officially apply to Business Administration as their major. Visit https://www.csus.edu/college/business-administration/undergraduate/advising/impacted-major.html for more information.

Students who do not complete the required prerequisites as presented in the following Business Major program are subject to being administratively dropped from courses in which they are inappropriately enrolled.

Code	Title	Units	
Required Upper Division (Major) Core Courses (24 Units)			
DS 101	Introduction to Business Analytics	3	
FIN 101	Business Finance	3	
GM 105	Strategic Management	3	
HROB 101	The Management of Contemporary Organizations	s 3	
MGMT 102	Business Communications	3	
MIS 101	Computer Information Systems for Management	3	
MKTG 101	Principles Of Marketing	3	
OPM 101	Operations Management	3	
Total Units		24	

#### **Supply Chain Management (SCM) Concentration (21** units)

Code	Title	Units		
Group A Required Courses (9 Units)				
OPM 120	Service Operations Management	3		
MKTG 160	Principles of Quality Management			
MKTG 181	Supply Chain Logistics Management	3		
Group B Courses	(9 Units)			
Select three of th	ne following:	9		
MKTG 121	Marketing Research and Information			
MKTG 129	Marketing Management			
MKTG 186	Sustainable Supply Chain			
MKTG 188	Supply Chain Analytics			
MKTG 190	Multinational Marketing			
<b>Group C Elective</b>	s (3 Units)			
Select one of the	following or any course not taken from Group B:	3		
ACCY 121	Cost Accounting			
ACCY 122	Advanced Management Accounting			
ACCY 190	International Accounting			
GM 170	Fundamentals of Business Strategy			
BUS 162	Project Management			
HROB 155	Conflict Management and Negotiation			
IBUS 190	International Business			
DS 115	Advanced Business Analytics			
MIS 163	Business Process Engineering and ERP Configuration			
MIS 171	Enterprise Resource Planning Systems			
MKTG 115	Marketing Analytics			
MKTG 124	Retail Management			
MKTG 130	Digital Marketing			
MKTG 199A	Special Problems in Supply Chain Management			
Total Units		21		

**General Education Requirements** <sup>1</sup>

Code	Title	Units
Area A: Basic S	Subjects (9 Units)	
A1 - Oral Comn	nunication	3
A2 - Written Co	ommunication	3
A3 - Critical Th	inking	3
Area B: Physic	al Universe and Its Life Forms (10 Units)	
B1 - Physical S	Science	3
B2 - Life Forms	8	3
B3 - Lab (Note: B1, B2 or B5)	: Lab experience to be taken with one of the following:	1
B4 - Math Cond	cepts <sup>2</sup>	0
	Course (Any B to reach 12 units) - Take upper-division plete Area & upper division requirements.	1 3
Area C: Arts an	nd Humanities (12 Units)	
C1 - Arts		3
C2 - Humanitie	es	3
C1/C2 - Area C	Course	3

C1/C2 - Area C Course - Take upper-division course to complete Area & upper division requirements.

Area D: The Individual and Society (6 Units)	
Area D Course	3
Area D Course <sup>2</sup>	0
Area D Course - Take upper-division course to complete Area & upper division requirements.	3
Area E: Understanding Personal Development (3 Units)	
Area E Course	3
Area F. Ethnic Studies (3 Units)	
Area F Course	3
Total Units	43

To help you complete your degree in a timely manner and not take more units than absolutely necessary, there are ways to use single courses to meet more than one requirement (overlap). For further information, please visit the General Education page (https://catalog.csus.edu/ colleges/academic-affairs/general-education/).

Note: There is no way to list all possible overlaps so please consult with a professional advisor. The Academic Advising Center can be visited online (http://www.csus.edu/acad/), by phone (916) 278-1000, or email (advising@csus.edu).

Required in Major; also satisfies GE.

### **Graduation Requirements** <sup>1</sup>

Code	Title		Units
Graduation	Requirements (req	uired by CSU) (9 Units)	
American I	nstitutions: U.S. His	story	3
American I	nstitutions: U.S. Co	nstitution & CA Government	3
Writing Inte	ensive (WI)		3
Graduation	Requirements (req	uired by Sacramento State) (6 Units	)
English Co	mposition II		3
Race and E	thnicity in America	n Society (RE)	3
Foreign La	nguage Proficiency	Requirement <sup>2</sup>	0

To help you complete your degree in a timely manner and not take more units than absolutely necessary, there are ways to use single courses to meet more than one requirement (overlap). For further information, please visit the General Education page (https://catalog.csus.edu/ colleges/academic-affairs/general-education/).

Note: There is no way to list all possible overlaps so please consult with a professional advisor. The Academic Advising Center can be visited online (http://www.csus.edu/acad/), by phone (916) 278-1000,

or email (advising@csus.edu).

If not satisfied before entering Sacramento State, it may be satisfied in General Education Area C2 (Humanities). "C- or better required." The alternative methods for satisfying the Foreign Language Proficiency Requirement are described here: https://www.csus.edu/college/artsletters/world-languages-literatures/foreign-language-requirement.html Note: Students with a declared major of BS in Business Administration (all concentrations) are exempt from the Foreign Language Graduation Requirement.

The following roadmaps are sample planning resources. Please consult your academic advisor and Academic Catalog for graduation requirements as you develop your individualized academic plan.

### **Business Administration (Supply Chain Management), BS: 4-Year Roadmap**

Course	Title	Units
Year 1		
First Semester		
ECON 1B	Introduction to Microeconomic Analysis	3
MATH 24	Modern Business Mathematics	3
MIS 10	Business Applications	2
GE Area 1A - English Composit	ion <sup>2</sup>	3
Elective of Choice		3
	Units	14
Second Semester		
ACCY 1	Accounting Fundamentals	3
ECON 1A	Introduction to Macroeconomic Analysis	3
MGMT 10	Introduction to Business Law	3
GE Area 1C - Oral Communicati	on <sup>2</sup>	3
GE Area 6 - Ethnic Studies <sup>2</sup>		3
	Units	15
Year 2		
First Semester		
ACCY 2	Managerial Accounting	3
STAT 1	Introduction to Statistics	3
GE Area 1B - Critical Thinking <sup>2</sup>		3
GE Area 3A - Arts <sup>2</sup>		3
GR American Institutions (US I	listory) <sup>2</sup>	3
	Units	15
Second Semester		
ENGL 20	College Composition II	3
GE Area 3B - Humanities <sup>2</sup>		3
GE Area 5B - Biological Science	2	3
GR American Institutions (GOV	_	3
Elective of Choice		
LIECTIVE OF OHOICE		3
Liective of Offorce	Units	15
Year 3	Units	
	Units	
Year 3	Units Introduction to Business Analytics	
Year 3 First Semester	Introduction to Business	15
Year 3 First Semester DS 101	Introduction to Business Analytics	<b>15</b>
Year 3 First Semester DS 101 MKTG 101	Introduction to Business Analytics Principles Of Marketing Operations Management	3 3
Year 3 First Semester DS 101 MKTG 101 OPM 101	Introduction to Business Analytics Principles Of Marketing Operations Management	3 3 3
Year 3 First Semester DS 101 MKTG 101 OPM 101 GE Area 5A - Physical Science	Introduction to Business Analytics Principles Of Marketing Operations Management	3 3 3 3
Year 3 First Semester DS 101  MKTG 101  OPM 101  GE Area 5A - Physical Science GE Area 5C - Laboratory <sup>2</sup>	Introduction to Business Analytics Principles Of Marketing Operations Management	3 3 3 3
Year 3 First Semester DS 101  MKTG 101  OPM 101  GE Area 5A - Physical Science GE Area 5C - Laboratory <sup>2</sup>	Introduction to Business Analytics Principles Of Marketing Operations Management	3 3 3 3 1
Year 3 First Semester DS 101  MKTG 101  OPM 101  GE Area 5A - Physical Science GE Area 5C - Laboratory <sup>2</sup> Elective of Choice	Introduction to Business Analytics Principles Of Marketing Operations Management	3 3 3 3 1
Year 3 First Semester DS 101  MKTG 101  OPM 101  GE Area 5A - Physical Science GE Area 5C - Laboratory <sup>2</sup> Elective of Choice  Second Semester  HROB 101	Introduction to Business Analytics Principles Of Marketing Operations Management  2  Units The Management of Contemporary Organizations	3 3 3 3 1 3
Year 3 First Semester DS 101 MKTG 101 OPM 101 GE Area 5A - Physical Science GE Area 5C - Laboratory <sup>2</sup> Elective of Choice  Second Semester	Introduction to Business Analytics Principles Of Marketing Operations Management  2  Units The Management of	3 3 3 3 1 3
Year 3 First Semester DS 101  MKTG 101 OPM 101 GE Area 5A - Physical Science GE Area 5C - Laboratory <sup>2</sup> Elective of Choice  Second Semester HROB 101  MGMT 102  MKTG 160	Introduction to Business Analytics Principles Of Marketing Operations Management  2  Units The Management of Contemporary Organizations	3 3 3 1 3 16
Year 3 First Semester DS 101  MKTG 101 OPM 101 GE Area 5A - Physical Science GE Area 5C - Laboratory <sup>2</sup> Elective of Choice  Second Semester HROB 101  MGMT 102  MKTG 160  SCM Group B Elective <sup>3</sup>	Introduction to Business Analytics Principles Of Marketing Operations Management   Units  The Management of Contemporary Organizations Business Communications Principles of Quality Management	15 3 3 3 1 3 16
Year 3 First Semester DS 101  MKTG 101 OPM 101 GE Area 5A - Physical Science GE Area 5C - Laboratory <sup>2</sup> Elective of Choice  Second Semester HROB 101  MGMT 102  MKTG 160	Introduction to Business Analytics Principles Of Marketing Operations Management   Units  The Management of Contemporary Organizations Business Communications Principles of Quality Management	15 3 3 3 1 3 16
Year 3 First Semester DS 101  MKTG 101 OPM 101 GE Area 5A - Physical Science GE Area 5C - Laboratory <sup>2</sup> Elective of Choice  Second Semester HROB 101  MGMT 102  MKTG 160  SCM Group B Elective <sup>3</sup>	Introduction to Business Analytics Principles Of Marketing Operations Management   Units  The Management of Contemporary Organizations Business Communications Principles of Quality Management	15 3 3 3 1 3 16 3 3 3 3 3 3 3
Year 3 First Semester DS 101  MKTG 101 OPM 101 GE Area 5A - Physical Science GE Area 5C - Laboratory <sup>2</sup> Elective of Choice  Second Semester HROB 101  MGMT 102  MKTG 160  SCM Group B Elective <sup>3</sup>	Introduction to Business Analytics Principles Of Marketing Operations Management  Units  The Management of Contemporary Organizations Business Communications Principles of Quality Management al & Behavioral Sciences <sup>2</sup>	15 3 3 3 3 1 3 16 3 3 3 3 3 3 3
Year 3 First Semester DS 101  MKTG 101  OPM 101  GE Area 5A - Physical Science GE Area 5C - Laboratory <sup>2</sup> Elective of Choice  Second Semester  HROB 101  MGMT 102  MKTG 160  SCM Group B Elective <sup>3</sup> Upper Division GE Area 4 - Soci	Introduction to Business Analytics Principles Of Marketing Operations Management  Units  The Management of Contemporary Organizations Business Communications Principles of Quality Management al & Behavioral Sciences <sup>2</sup>	15 3 3 3 3 1 3 16 3 3 3 3 3 3 3
Year 3 First Semester DS 101  MKTG 101 OPM 101 GE Area 5A - Physical Science GE Area 5C - Laboratory <sup>2</sup> Elective of Choice  Second Semester HROB 101  MGMT 102  MKTG 160  SCM Group B Elective <sup>3</sup> Upper Division GE Area 4 - Soci	Introduction to Business Analytics Principles Of Marketing Operations Management  Units  The Management of Contemporary Organizations Business Communications Principles of Quality Management al & Behavioral Sciences <sup>2</sup>	15 3 3 3 1 3 16 3 3 3 3 3 3 3 3
Year 3 First Semester DS 101  MKTG 101 OPM 101 GE Area 5A - Physical Science GE Area 5C - Laboratory <sup>2</sup> Elective of Choice  Second Semester HROB 101  MGMT 102  MKTG 160  SCM Group B Elective <sup>3</sup> Upper Division GE Area 4 - Soci	Introduction to Business Analytics Principles Of Marketing Operations Management  Units  The Management of Contemporary Organizations Business Communications Principles of Quality Management  al & Behavioral Sciences <sup>2</sup> Units	15 3 3 3 1 3 16 3 3 3 3 15
Year 3 First Semester DS 101  MKTG 101 OPM 101 GE Area 5A - Physical Science GE Area 5C - Laboratory <sup>2</sup> Elective of Choice  Second Semester HROB 101  MGMT 102  MKTG 160  SCM Group B Elective <sup>3</sup> Upper Division GE Area 4 - Soci  Year 4 First Semester FIN 101	Introduction to Business Analytics Principles Of Marketing Operations Management  Units  The Management of Contemporary Organizations Business Communications Principles of Quality Management al & Behavioral Sciences <sup>2</sup> Units  Business Finance Computer Information Systems	15 3 3 3 1 3 16 3 3 3 15

Upper Division GE Area 5 or 2 - Science or Mathematical Concepts/Quantitative Reasoning <sup>2</sup>		3
	Units	15
Second Semester		
GM 105	Strategic Management	3
OPM 120	Service Operations Management	3
SCM Group B Elective	e <sup>3</sup>	3
SCM Group B or C Elective <sup>3</sup>		3
Upper Division GE Area 3 - Arts or Humanities + Writing Intensive 2		3
	Units	15
	Total Units	120

## **Business Administration (Supply Chain Management), BS: 2-Year Roadmap**

Course	• Title	Units
Year 1		
First Semester		
DS 101	Introduction to Business Analytics	3
MGMT 102	Business Communications	3
MKTG 101	Principles Of Marketing	3
OPM 101	Operations Management	3
Upper Division GE Area 4 - Soci American Institutions (GOVT) <sup>2</sup>	al & Behavioral Sciences +	3
	Units	15
Second Semester		
FIN 101	Business Finance	3
HROB 101	The Management of Contemporary Organizations	3
MKTG 160	Principles of Quality Management	3
SCM Group B Elective <sup>3</sup>		3
Upper Division GE Area 5 or 2 - Concepts/Quantitative Reason		3
	Units	15
Year 2		
First Semester		
MIS 101	Computer Information Systems for Management	3
MKTG 181	Supply Chain Logistics Management	3
SCM Group B Elective <sup>3</sup>		3
Upper Division GE Area 3 - Arts 2	or Humanities + Writing Intensive	3
Elective of Choice		3
	Units	15
Second Semester		
GM 105	Strategic Management	3
OPM 120	Service Operations Management	3
SCM Group B Elective <sup>3</sup>		3
SCM Group B or C Elective <sup>3</sup>		3
GR American Institutions (US H	listory) <sup>2</sup>	3
	Units	15
	Total Units	60

<sup>1.</sup> Any course not completed in the first semester should be taken in the

second or a later semester.

2. Please see General Education/Graduation Requirement course options (https://catalog.csus.edu/colleges/academic-affairs/generaleducation/).

<sup>3.</sup> Please see an academic advisor for elective options		

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BS in Business Administration (Supply Chain Management)