

# BS IN BUSINESS ADMINISTRATION (SUPPLY CHAIN MANAGEMENT)

Units required for Major: 66

Total units required for BS: 120

## Program Description

The Supply Chain Management (SCM) Concentration is concerned with organizations, methods, and processes employed in managing and improving supply chain and operations systems which provide goods or services to fulfill customer needs and wants in both local and global markets in a flexible, adaptable, quality, reliable, cost effective, environmentally sustainable, ethically sound and socially responsible manner. Students who select the SCM Concentration are provided with a well-balanced program of qualitative and quantitative subject matter and should be able to assume first-line staff or management positions in supply chain and operations systems for manufacturing, service, or government organizations.

**Note:** The use of the words “business administration” throughout this section refers to courses designated as Accountancy (ACCY), Accounting Information Systems (AIS), Decision Sciences (DS), Entrepreneurship (ENTR), Finance (FIN), General Management (GM), Human Resources/Organizational Behavior (HROB), International Business (IBUS), Management (MGMT), Management Information Science (MIS), Marketing (MKTG), and Operations Management (OPM).

**Note:** Students graduating with a Bachelor of Science in Business Administration (all concentrations) will not be subject to the University's Foreign Language Graduation Requirement. Students who change major may be subject to the University's Foreign Language Graduation Requirement.

**Note:** At least 15 units of upper division business administration courses must be taken in residence at (or under the auspices of) California State University, Sacramento. Of these 15 units, a minimum of nine units must be in upper division courses in the concentration.

## Pre-Requisite Requirements

A student **may not enroll** in any of the Major program or Concentration courses until he/she has completed the Pre-Requisite lower division program with a grade of “C-” or better in each course and an overall GPA of 2.0 (“C”), with the exception of MATH 24 which requires a minimum acceptable grade of “C” or better.

Students enrolled as Expressed Interest in Business may enroll in the following courses after completing the lower division pre-requisite requirements:

Code	Title	Units
DS 101	Introduction to Business Analytics	3
MGMT 102	Business Communications	3
HROB 101	The Management of Contemporary Organizations	3

## Computer Literacy

All business majors must meet spreadsheet competency **prior** to taking upper division. This requires completing MIS 10 (or equivalent).

## Minimum Grade Requirement

The purpose of this requirement is to assure that all business administration students attain the minimum level of competency in all their coursework required for the business administration degree.

The minimum acceptable grade for any undergraduate course required for the business administration degree is “C-” with the exception of MATH 24 which requires a minimum acceptable grade of “C” or better.

A minimum grade point average of 2.0 (“C”) is required in the Pre-Requisite courses, Major Core courses, and the Concentration courses presented for the degree.

## Program Requirements

Code	Title	Units
<b>Required Lower Division (Pre-Requisites) Courses (21 Units)</b>		
ACCY 1	Accounting Fundamentals	3
ACCY 2	Managerial Accounting	3
ECON 1A	Introduction to Macroeconomic Analysis <sup>1</sup>	3
ECON 1B	Introduction to Microeconomic Analysis <sup>1</sup>	3
MATH 24	Modern Business Mathematics <sup>1</sup>	3
MGMT 10	Introduction to Business Law	3
STAT 1	Introduction to Statistics <sup>1</sup>	3
<b>Total Units</b>		<b>21</b>

<sup>1</sup> Course also satisfies General Education (GE)/Graduation Requirement.

When enrolled in the last of the pre-requisite courses, students must file the supplemental business application to officially apply to Business Administration as their major. Visit [www.csus.edu/cba/ubac/iimpaction.html](http://www.csus.edu/cba/ubac/iimpaction.html) for more information.

Students who do not complete the required prerequisites as presented in the following Business Major program are subject to being administratively dropped from courses in which they are inappropriately enrolled.

Code	Title	Units
<b>Required Upper Division (Major) Core Courses (24 Units)</b>		
DS 101	Introduction to Business Analytics	3
FIN 101	Business Finance	3
GM 105	Strategic Management	3
HROB 101	The Management of Contemporary Organizations	3
MGMT 102	Business Communications	3
MIS 101	Computer Information Systems for Management	3
MKTG 101	Principles Of Marketing	3
OPM 101	Operations Management	3
<b>Total Units</b>		<b>24</b>

## Supply Chain Management (SCM) Concentration (21 units)

Code	Title	Units
<b>Group A Required Courses (9 Units)</b>		
MKTG 121	Marketing Research and Information	3
MKTG 160	Principles of Quality Management	3
MKTG 181	Supply Chain Logistics Management	3

<b>Group B Courses (9 Units)</b>	
Select three of the following:	9
MKTG 129 Marketing Management	
MKTG 186 Advanced Operations Planning and Control	
MKTG 188 Supply Chain Modeling and Analysis	
MKTG 190 Multinational Marketing	
<b>Group C Electives (3 Units)</b>	
Select one of the following or any course not taken from Group B:	3
ACCY 121 Cost Accounting	
ACCY 122 Advanced Management Accounting	
ACCY 190 International Accounting	
GM 170 Fundamentals of Business Strategy	
BUS 162 Project Management	
HROB 155 Conflict Management and Negotiation	
IBUS 190 International Business	
MIS 132	
MIS 163 Business Process Engineering and ERP Configuration	
MIS 171 Enterprise Resource Planning Systems	
MKTG 115 Marketing Analytics	
MKTG 124 Retail Management	
MKTG 130 Digital Marketing	
MKTG 199A Special Problems in Supply Chain Management	
<b>Total Units</b>	<b>21</b>

## General Education Requirements <sup>1</sup>

Code	Title	Units
<b>Area A: Basic Subjects (9 Units)</b>		
A1 - Oral Communication		3
A2 - Written Communication		3
A3 - Critical Thinking		3
<b>Area B: Physical Universe and Its Life Forms (10 Units)</b>		
B1 - Physical Science		3
B2 - Life Forms		3
B3 - Lab (Note: Lab experience to be taken with one of the following: B1, B2 or B5)		1
B4 - Math Concepts <sup>2</sup>		0
B5 - Additional Course (Any B to reach 12 units) - Take upper-division course to complete Area & upper division requirements.		3
<b>Area C: Arts and Humanities (12 Units)</b>		
C1 - Arts		3
C2 - Humanities		3
C1/C2 - Area C Course		3
C1/C2 - Area C Course - Take upper-division course to complete Area & upper division requirements.		3
<b>Area D: The Individual and Society (6 Units)</b>		
Area D Course		3
Area D Course <sup>2</sup>		0
Area D Course - Take upper-division course to complete Area & upper division requirements.		3
<b>Area E: Understanding Personal Development (3 Units)</b>		
Area E Course		3
<b>Area F: Ethnic Studies (3 Units)</b>		

Area F Course	3
<b>Total Units</b>	<b>43</b>

- <sup>1</sup> To help you complete your degree in a timely manner and not take more units than absolutely necessary, there are ways to use single courses to meet more than one requirement (overlap). For further information, please visit the General Education page (<http://catalog.csus.edu/colleges/academic-affairs/general-education/>). **Note:** There is no way to list all possible overlaps so please consult with a professional advisor. The Academic Advising Center can be visited online (<http://www.csus.edu/acad/>), by phone (916) 278-1000, or email ([advising@csus.edu](mailto:advising@csus.edu)).
- <sup>2</sup> Required in Major; also satisfies GE.

## Graduation Requirements <sup>1</sup>

Code	Title	Units
<b>Graduation Requirements (required by CSU) (9 Units)</b>		
American Institutions: U.S. History		3
American Institutions: U.S. Constitution & CA Government		3
Writing Intensive (WI)		3
<b>Graduation Requirements (required by Sacramento State) (6 Units)</b>		
English Composition II		3
Race and Ethnicity in American Society (RE)		3
Foreign Language Proficiency Requirement <sup>2</sup>		0

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- <sup>2</sup> If not satisfied before entering Sacramento State, it may be satisfied in General Education Area C2 (Humanities). "C- or better required." The alternative methods for satisfying the Foreign Language Proficiency Requirement are described here: <https://www.csus.edu/college/arts-letters/world-languages-literatures/foreign-language-requirement.html> **Note:** Students with a declared major of BS in Business Administration (all concentrations) are exempt from the Foreign Language Graduation Requirement.